



Black Label Field Sales

Extend your back-office systems to sell products or services in the field

Black Label Field Sales helps you deliver better on-the-spot customer service with real-time inventory and customer data at your fingertips.

Black Label Field Sales vs standalone pin pad



REDUCE ADMINISTRATIVE OVERHEAD

No manual reconciliation is required as transactions performed in the field update back-office inventory and customer systems in real time. Compare this to the enormous administrative cost of manual reconciliation.



IMPROVE THE CUSTOMER EXPERIENCE

Billing errors lead to disgruntled customers and expensive re-work. Reward loyal customers or members with exclusive offers or member pricing and allow them to pay on-the-spot or on account ensuring accuracy and customer satisfaction.



NEVER MISS A SALE

Continue taking payments even if the mobile network is down due to the offline capability of the app and cloud-based engine.

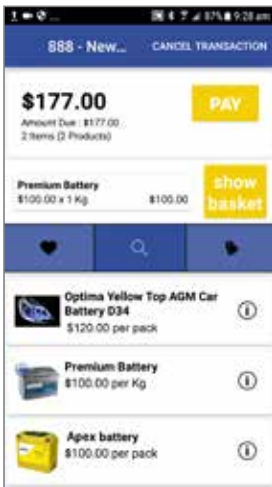


IMPROVE EMPLOYEE EFFICIENCY

Equipping field service employees with customer, inventory, and custom pricing details empowers them to provide a faster, more efficient experience for the customer. None of these details are available when using a standalone pin pad.



Features



MAKE SALES

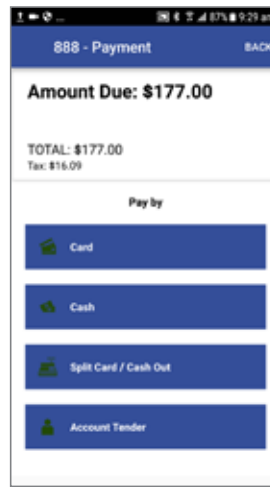
Capture sales by:

- scanning barcodes
- browsing by category or favourites
- searching by keyword



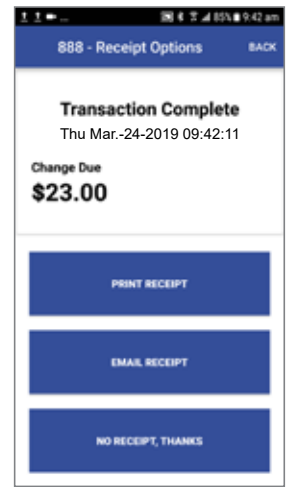
APPLY DISCOUNTS

Apply discounts by amount or percentage or apply a new price for an item.



TAKE PAYMENT

Accept payment by credit/debit card, cash or on account.



ISSUE RECEIPT

Print a receipt on your Bluetooth printer or email directly to your customer.



Flexible Deployment

Black Label Field Sales is underpinned by the security, power and freedom of Microsoft Azure cloud. The solution offers you:



RAPID, LOW COST
DEPLOYMENT



HASSLE-FREE
UPGRADES



SaaS LICENCE
MODEL



SCALABLE



LOCALISE FOR
REGION





WHITE LABEL AS
REQUIRED

The solution is currently available for Android devices.



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